***CURRICULUM VITAE***

1. Name : Brajesh Kumar Mohanty

2. Date of Birth : 01-11-1958

3. Place of Domicile : Bhubaneswar

4. Presently : Freelancer Financial Consultant

5. Earlier : General Manager, Bank of India

6. Contact Details : Mobile- 9619299729,

(Email: [bkmohantyboi@rediffmail.com](mailto:bkmohantyboi@rediffmail.com)).

ACADEMIC PROFILE

**Educational qualification:**

- MBA ( Finance & Marketing)

- CAIIB

- LLB

- MA (English Literature) ( Utkal University)

Profile at a glance

Whilst in the bank I was both intellectually and professionally committed to the idea of well diversified banking that takes care of an orderly and sustainable balance sheet growth in retail, SME and corporate . In retail I found a lot of value to be unlocked for the bank mainly through financial inclusion. In terms of practical experience, I have:

- dealt with big corporate, say Tata Group

- sourced and managed retail customers during my long successful

stint at branches

- aggressively and successfully pushed my bank’s financial inclusion

agenda

Thanks to the bank I had sound knowledge of Africa and a successful track record of working in Africa, to be more specific Kenya. This equipped me to lead a potential business strategy for sustainable, inclusive and profitable business expansion in Africa and similarly many backward parts of India.

I have a natural ability to work with people and lead them from the front, I have long experience in HR (policy) and training (practical) and I am a leader with passion and competence for capacity development.

PROFESSIONAL CAREER

i) Lecturer in English Literature in a Government College in Odisha from November, 1979 to January, 1982

ii) Joined Bank of India, as a General Banking Probationary Officer in January, 1982.

iii) Had served in six states in India, i.e. Bihar, Odisha, Jharkhand, West Bengal, Karnataka, Maharashtra and abroad i.e. Kenya (Mombasa)

iv) Had been promoted as General Manager (Top Executive Grade VII) since April, 2015, and was posted as General Manager overseeing functioning and growth of MSME and Agriculture portfolio of the entire Bank. I was responsible in formulation of policy and guidelines for both the departments whilst ensuring minimal slippages.

v) I was posted as Field General Manager supervising operations in 1000 branches approximately spread over states of Bihar, U.P, and Uttarakhand. I had to interact with concerned State Govts, for implementation of several social benefit schemes, as well as garnering of business for the Bank. I ensured smooth execution of Demonetisation Scheme of Govt., and Rural Debt Relief Scheme.

Assignments handled In Bank of India during last 37 years :

1. Branch Manager: 10 years in various category of branches spread over 4 states
2. Overseas Assignment: Mombasa (Kenya) 18.08.2003 to 10.04.2007
3. Administrative Office:

Officer-in-charge of HRD in Adminstrative offices: 5 years

-Chief Officer, Credit (in-charge of Loan & Advances)1 including Corporate & Retail Credit at Controlling Office : 2 years

`-Trainer in Bank’s Training College for 4 years,:

Accolodes

1. Appreciation by the Head of the Indian Embassy for promoting the Bank from a dormant one to a vibrant one. The Branch was adjudged as the 3rd best overseas Branch for the year 2006-2009,
2. As Zonal Manager of Hazaribag Zone, ensured achievement of 100% Financial Inclusion in 2010 in two of the lead districts Hazaribag and Ramgarh Cantonment

Strength : An analytical bent of mind which ensures identification of the root of any issue, knowledge and experience to offer effective solution

Weakness : Intolerance of inefficiency